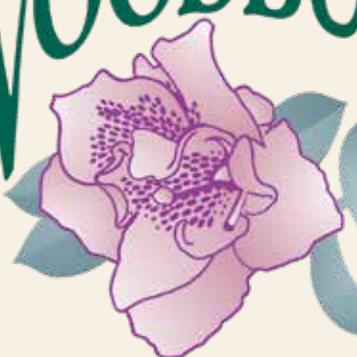


WOODBURN & NURSERY AZALEAS



Florist Azaleas



Quality & Service

Welcome

The Fessler family and the staff at Woodburn Nursery & Azaleas would like to express our gratitude to our customers. We are grateful to be working with each of you.

We are excited to announce the newest addition to our Woodburn Nursery & Azaleas Team, Tom Whipple. Tom joined our team in February as Greenhouse Sales/Customer Service Manager and can be contacted at (503) 634-3110.

Our **Blooming** retail ready program continues to offer plants that are forced and ready for immediate sale. We can usually ship within 48 hours of receiving an order unless there are specific requests on color assortment or flower staging. See pages 4 through 7 for more information. **Contact Stacey Kelley at (503) 634-3113** if you have any questions or would like to place an order.

Woodburn Nursery & Azaleas now has dormant hydrangeas available, as well as dormant azaleas. Information on our **Dormant** Program can be found in pages 7 through 11. Pictures of the variety of azaleas we offer can be found on pages 12-13. **Contact Jenny Wilson at (503) 634-3107** if you have further questions or would like to place an order.

Pricing listed in this catalog is valid from June 1, 2020 through May 31, 2021. Prices are subject to change due to Minimum Wage increases.

Please visit our website for additional information on our florist azaleas, along with care instructions to share with your customers. **Website: www.woodburnnursery.com**

Thank you for your continued support,
The Fessler Family



It is with heavy hearts that we continue to mourn the death of our co-founder, Jean Fessler, on December 22, 2019. We all miss her more than words can express. Jean was a mother and grandmother not only to her own family, but to our employees as well. We hope to continue on the good work she began with Bob over 51 years ago.

Woodburn Nursery & Azaleas is proud to be represented by the following companies:

<i>Florist Azaleas & Dormant Hydrangeas</i>	<i>Contact</i>	<i>Phone Number</i>
Ball Seed	Customer Service	(800) 879-2255
Eason Horticultural Resources	Charlie Standish	(800) 214-2221
Fred Gloeckner & Company	Paula Ricci	(914) 698-2300
Henry F. Michell Company	Tess Clapper	(814) 876-2120
Vaughn's Horticulture	Anne Calderon	(800) 943-2230
Messick	Kurt Messick	(408) 871-9816
Sheppard West	Paul McKinley (<i>east coast</i>) Mike Hollander (<i>west coast</i>)	(740) 927-2841 (541) 343-4730
SHS Griffin	Jim Peters	(630) 453-6338
Bill Moore & Company	Lucille Dillin	(800) 237-7794
McHutchison	Melanie Byrne	(800) 943-2230



Table of Contents

Welcome To Woodburn Nursery & Azaleas	2
Representatives Of Woodburn Nursery & Azaleas	3
Year-Round Blooming Azalea Program	4
Azaleas for Every Occasion	6
Blooming & Dormant Hydrangeas	7
Price List Year-Round Blooming Azaleas & Hydrangeas	8
Year-Round Dormant Azalea Program	9
Ready To Force Handling & Forcing Information	10
Price List Year-Round Dormant Azaleas	11
Shipping Periods For Azaleas	12-13
2020-2021 Year-Round Dormant Availability	14
Terms & Conditions	15
Directions To Our Nursery	15



Thank You

We would like to offer special thanks and congratulations to **Jenny Wilson**, who has been a dedicated member of the Woodburn Nursery & Azaleas team for the last 35 years. Jenny's hard work has helped to improve our company in so many ways. She will be greatly missed. We wish Jenny many blessings in this exciting new chapter of her life and retirement.

Blooming Azalea Program

For more information regarding our Blooming Program, please contact Stacey Kelley, our Blooming Azalea Customer Service Representative, at (503) 634-3113.

Our blooming program is designed to be flexible so our customers can meet the demands of the wholesale and retail market place. We offer a wide variety of colors, sizes and products, various flower stages to suit multiple needs, UPC labels, and a variety of decorative wraps.

Ordering Information

- The typical flower stage we ship is Stage 1, see below for staging pictures. With prior notice we can provide plants with either

tighter or more open flowers. Special orders such as Stage 0, Stage 2, or specific colors such as all white require advance notice.

Blooming

- How quickly the flowers open depends on the time of year as well as the variety. In general, we estimate there is one week between stages, i.e. for a plant to go from Stage 1 to Stage 2 is approximately one week. This may change during the summer/fall when the plants are slow

to force, or when we move to the later crops in April. In the spring, plants move from stage to stage in a shorter period of time.

- Woodburn Nursery & Azaleas is a wholesale nursery grower, selling exclusively to the trade. The minimum order is three cases. Orders for less than three cases will not be accepted.



Stage 0

Flower buds just cracking to show some color.



Stage 1

Flower buds candled but still tight.



Stage 2

Flower buds candled and beginning to expand & open.

Shipping and Receiving Plants, Claims Procedures

- Unpack your azalea order immediately upon delivery.
- Please count and inspect all boxes upon delivery. If you notice any shortages or damage to the boxes, have the driver make a notation on the delivery document prior to accepting delivery. If shipping by air, notify the cargo department.
- If plants were damaged during shipping, Woodburn, as a courtesy to our customers, will file a claim with the freight company.
- Claim resolutions can take up to four months or longer.
- Air freight carriers, UPS, FedEx and other common carriers explicitly disclaim any responsibility for damages due to weather. Only temperature-controlled freight carriers are insured against such damage.

- All products become the property of the customer when they leave the Woodburn Nursery & Azalea warehouse.

- Woodburn makes deliveries to the airport on Monday, Thursday and Friday. Reduced shipping volume may affect delivery schedule. Orders need to be placed within 48 hours of their scheduled shipping date.

- Orders cancelled or rescheduled after they have been packed will be charged a 10% restocking fee, plus any freight charges incurred. Orders for flower stages that are more open than Stage 2 cannot be cancelled.

Credit Cards

Customers can apply for an account with Woodburn Nursery & Azaleas or pay with a VISA or MasterCard. Due to increasing bank charges, a 3.5% surcharge will be added to all credit card payments.

Winter Pack

Woodburn is offering 1/4" foam lining for cases shipped into the colder parts of the country. The charge is \$2.50 per box. The effectiveness of this shipping method varies and we are not guaranteeing that the foam lining will protect the plants against cold damage. Exposure to severe cold temperatures will still damage the plants.



Foam Insulation for winter distribution

Azaleas for Every Occasion



Woodburn grows azalea trees in 4", 6", and 7.5" pots.



Heart topiaries are available only for Valentine's Day.

This holiday option has both red and white flowers in the same pot. Available for Christmas and Valentine's Day.

Hoop topiaries are available for Christmas, Valentine's Day and Easter.

Blooming & Dormant Hydrangeas

Our blooming hydrangeas provide plush, showy flower clusters in rich vibrant colors. Our hydrangeas are sure to be conversational pieces within your homes for every day beauty, dinner parties, weddings, or any other special occasion. These beauties have big, beautiful, long-lasting

blooms and are available in a variety of colors. Our blooming hydrangeas can be ordered by color in a 6" pot and shipped with blooming azaleas. Hydrangeas can be ordered on the same order form as blooming azaleas.



We are also excited to announce we have recently purchased the Dormant Hydrangea Program from Bay City Flower Company. We are going to continue to produce the dormant hydrangeas from their program. Due to the timing of the purchase, we will only have dormant hydrangeas available for

the Easter and Mother's Day Seasons for 2021. We appreciate your understanding and we look forward to getting on track with our typical scheduling for 2021-2022. Please contact your favorite broker (*see Page 3 for contact information*) regarding the specific information on our Dormant Hydrangea Program.



Year-Round Blooming Azalea and Hydrangea Program

Size/ Grade	Catalog Price	Plants per Case	Case Dimensions LxWxH	Cubic Feet/ Case	Case Weight
4" Azalea Large (5" x 5")	\$3.96	15	21" x 13" x 13"	2.1	15 lbs
4" Azalea Medium	\$3.03	15	21" x 13" x 13"	2.1	15 lbs
4" Azalea Tree Large (5" x 6")	\$7.04	15	22" x 13" x 19"	3.1	15 lbs
4" Azalea Tree Medium	\$4.39	15	22" x 13" x 19"	3.1	15 lbs
5" Azalea Large (6" x 6") <i>when available</i>	\$5.37	12	22" x 13" x 19"	3.1	20 lbs
6" Azalea Extra Large (10" x 12")	\$10.23	6	19" x 13" x 17"	2.4	15 lbs
		12	24" x 19" x 17"	4.5	30 lbs
6" Azalea Large (8" x 10")	\$9.31	6	19" x 13" x 17"	2.4	15 lbs
		8	24" x 13" x 17"	3.1	20 lbs
		12	24" x 19" x 17"	4.5	30 lbs
6" Azalea Medium (6" x 8")	\$7.85	6	19" x 13" x 17"	2.4	15 lbs
		8	24" x 13" x 17"	3.1	20 lbs
		12	24" x 19" x 17"	4.5	30 lbs
6" Azalea Tree Large (8" x 10")	\$15.32	6	39" x 14" x 8"	2.5	20 lbs
6" Azalea Tree Medium	\$12.39	6	39" x 14" x 8"	2.5	20 lbs
6" Azalea Heart-Shaped Topiary	\$17.28	4	39" x 14" x 8"	2.5	16 lbs
6" Azalea Hoop Shaped Topiary	\$17.28	4	39" x 14" x 8"	2.5	16 lbs
7.5" Azalea Tree Large (10" x 12")	\$23.07	4	39" x 14" x 8"	2.5	20 lbs
7.5" Azalea Tree Medium	\$19.44	4	39" x 14" x 8"	2.5	20 lbs
8" Azalea Large (12" x 12")	\$14.18	4	24" x 13" x 17"	3.1	15 lbs
6" Hydrangea (10" x 12", 4+ Blooms)	\$10.00	8	24" x 16" x 18"	4	25 lbs

Prices effective June 1, 2020 through May 31, 2021

Medium grade plants are subject to availability. As we grade through our crops, plants that do not meet our exacting standards for premium quality are labeled as medium grade. If mediums are not available, brokers need to state whether Woodburn should ship the order short or add large grade at the large grade price.

Decorative wraps are available upon request:

40¢ for 8" pots

35¢ for 6" pots

30¢ on 4" pots



Woodburn grows azaleas in 4", 6" and 8" pots

Dormant Azalea Program

For more information regarding our Dormant Azalea Program, please contact Jenny Wilson at (503) 634-3107.

Our dormant programs ships plants that have been pre-cooled, budded, and are ready to force. Most varieties will show color after 3 to 5 weeks. As we approach April 1st, plants begin to bloom at a quicker pace and blooming can be as short as one week. Times vary by season and variety.

Ordering Information

- Book orders as early as possible.
- Include any special instructions when submitting your order. Examples of special instructions include: "DO NOT SUB", "DO NOT SHORT SHIP", "SUB TO SAME COLOR ONLY", and "ALL RED TO BE SAME VARIETY."
- When submitting an order, let us know for which holiday the plants are scheduled.
- Acceptance of order does not guarantee availability of product.
- **Note that grow pots are NOT included with Dormant orders.**
- The blooming periods listed are estimations and influenced by plant variety, weather conditions, bud set and shipping volume. Customers are welcome to call the nursery for more information on what varieties are expected to be available for the period they want to ship.

Shipping Information

- When placing an order, please provide the following information:
 - Customer contact information, phone number, email or fax
 - Type of carrier requested
 - Name of drop point if pertinent
 - Customer's airport code if using air
- Shipping dates and methods can change due to several reasons including: variable pool shipping dates, forcing time requirements for different varieties, or variability of holiday dates. When this information is noted on the order, our office can offer guidance as to the recommended shipping date and/or method.
- In the event of a shipping claim, as a courtesy to our customers, Woodburn Nursery and Azaleas will file a claim with the freight carrier. Any possible credit will be limited to the amount allowed by the freight company.

Spring Shipping

- As we approach the month of April, shipping and substitutions in varieties may

be necessary due to changes in our inventory.

- Customers should list their preferred varieties on orders that are scheduled to ship during this period and orders will be filled as requested whenever possible.
- Please note any special instructions regarding variety substitutions. By providing more information on your order the better able we are to provide the most desired with current inventory.
- By May, the plants we are shipping for our dormant program are usually no longer truly dormant. Some varieties are showing color and will force quickly. Call the office for specifics when shipping at this time of year.



Dormant Azalea Handling & Forcing Information

Unpacking Instructions

Unpack your azalea order immediately upon delivery. Always protect plants from freezing and overheating conditions. Dormant azaleas are shipped without a pot and should be potted up immediately upon arrival and watered, if needed. If the plants are not to be forced immediately, place the potted plants in a refrigerated cooler (35-40°F) or in a cool house. The azaleas have adequate levels of fertility remaining in the root ball from the growing cycle so no additional fertilizer should be needed during holding or freezing.

Forcing Instructions

Once the cooling requirements of a variety have been met, dormant can be broken and the plant forced into flower. If azaleas are put in a greenhouse for immediate forcing, keep them at 55°F for the first week before raising the temperature. Optimum forcing temperature is 62-65°F. Never take azaleas from a cool environment (35-45°F) and place directly into high temperature areas (>90°F). Foliage burn and/or reduced flower quality can result. Do not use overhead watering systems when forcing azaleas. The plant branches tend to “open up” leaving holes in the center of the plant. We recommend hand watering at the soil level, drip irrigation, or a capillary system, such as a flood floor, flood trough, or capillary mat.

The length of the forcing period will vary dependent upon the varieties ordered, the length of the cooling period received, green house bench temperature and light intensity. Extended day length and/or higher light intensities during forcing, particularly in spring months,

will shorten forcing period. This is particularly common in the more northern states of the U.S.

For Christmas forcing we recommend the Vogel varieties. For Valentine’s Day we can ship a mix of Vogels and/or the mid-to-late varieties. Late varieties are shipped for Mother’s Day. Forcing times will change due to crop variations and environmental conditions. Call the office to plan your shipping schedule.

Woodburn Nursery and Azaleas are not responsible for plants blooming too slow/fast in regard to the shipping date requested on your order.

Summer/Fall Spray Program for Forcing Dormant Azaleas

Woodburn Nursery & Azaleas offers the following information regarding the forcing of dormant pre-cooled florist azaleas. There are two spray programs that should be followed to help ensure the optimum flower development and quality.

Gibberellic Acid: May through mid-November

Spraying flower buds with gibberellic acid (GA) is beneficial in helping produce uniform flower bud development and, in some varieties, shortening forcing time on the bench. Begin this program when you receive the ‘new’ crop of Vogels in late spring or early summer, and continue until mid-November.

There are several formulations of GA on the market. We use ProGibb 4% at a rate of 1-2 oz/gallon. Spray one application of 1-2 oz/gallon within one week of setting plants on the greenhouse bench. If a 1 oz/gallon application rate is used, a second application of 1 oz/gallon

should be applied one week later. Wet leaves and buds uniformly with each application to ensure good coverage. If another formulation of GA is used, adjust the application rate so that the same concentration of active ingredient is applied. Be sure to follow all the manufacturer’s recommendations and or limitations on the label.

Thrip Control: May through October

As warmer weather approaches. Thrip damage on dormant florist azalea buds can become a problem before symptoms are noticed. This insect is highly mobile and can easily travel from other infected crops from either within or outside of your forcing facility. Thrip damage is generally not noticed until flower buds start showing color.

A suggested early warning program for thrips infestation includes the use of blue and neon pink sticky cards that should be placed near the top of the crop canopy at the frequency of 1-3 cards per 1000 square feet. Thrips can also be detected by shaking or tapping a partially to fully opened flower onto a sheet of white paper. Small, tan-to-dark colored dots (thrips) can be seen rapidly moving around on the paper. Damage to the flower margins might first appear as brown edges or streaks on the developing flower, or in more severe cases, as dried brown flowers or petals.

A preventative thrip spray is the second program we advise developing. Check your local chemical supply company for registered chemicals approved in your area for preventative treatment of thrips on azaleas. Always read labels carefully before application.

Year-round Dormant Azalea Price List

Minimum Grades & Discount Levels	Cubic Feet	Case Dimensions LxWxH	Quantity per Case	June 1, 2020 to May 31, 2021 Price Each
2" Large (3+ Bud)	2.1	21" x 13" x 13"	76 / 20 lbs	
1 to 10 Case price				\$1.38
11+ Case price				\$1.19
4" Large (5" x 5")	2.4	22" x 12" x 16"	60 / 50 lbs	
1 to 10 Case price				\$3.74
11+ Case price				\$3.25
4" Medium	2.4	22" x 12" x 16"	60 / 50 lbs	
1 to 10 Case price				\$2.45
11+ Case price				\$2.30
4" Tree Large (5" x 6")	3.1	22" x 13" x 19"	30 / 30 lbs	
1 to 10 Case price				\$6.10
11+ Case price				\$5.60
5" Large (6" x 6")	3.5	22" x 17" x 16"	40 / 50 lbs	
1 to 10 Case price				\$4.70
11+ Case price				\$4.30
6" Extra Large (10" x 12")	3.5	22" x 17" x 16"	20 / 45 lbs	
1 to 10 Case price				\$9.05
11+ Case price				\$8.50
6" Large (8" x 10")	3.5	22" x 17" x 16"	24 / 50 lbs	
1 to 10 Case price				\$7.84
11+ Case price				\$7.20
6" Medium (6" x 8")	3.5	22" x 17" x 16"	24 / 50 lbs	
1 to 10 Case price				\$6.20
11+ Case price				\$5.80
6" Tree Large (8" x 10")	2.5	39" x 14" x 8"	8 / 25 lbs	
1 to 10 Case price				\$13.40
11+ Case price				\$12.40
6" Tree Medium	2.5	39" x 14" x 8"	8 / 25 lbs	
1 to 10 Case price				\$10.80
11+ Case price				\$9.50
6" Hoop / Heart - Shaped Topiary	2.4	22" x 12" x 16"	10 / 30 lbs	
1 to 10 Case price				\$14.50
11+ Case price				\$13.60
7.5" Tree Large (10" x 12")	2.5	39" x 14" x 8"	6 / 25 lbs	
1-10 Case price				\$19.85
11+ Case price				\$18.00
7.5" Tree Medium	2.5	39" x 14" x 8"	6 / 25 lbs	
1-10 Case price				\$16.90
11+ Case price				\$14.80
8" Large (12" x 12")	2.4	22" x 12" x 16"	10 / 40 lbs	
1 to 10 Case price				\$12.00
11+ Case price				\$11.30

Medium grade plants are subject to availability. As we grade through our crops, plants that do not meet our exacting standards for premium quality are labeled as medium grade. If mediums are not available, brokers need to state whether Woodburn should ship the order short or add large grade at the large grade price.

Patent Charges:
 (≤5" pot \$0.07) (≥6" pot \$0.12)



Shipping Periods for Azalea Varieties for our Blooming Program

Early to Mid-Season Varieties: These varieties typically ship between **June and January**.



Aquarell (Vogel)
Early - Mid



Bella (Vogel)
Early - Mid



Erica (Vogel)
Early - Mid



Helmut Vogel (Vogel)
Early - Mid



Inga (Vogel)
Early - Mid



Jacinth (Vogel)
Early - Mid



Luntra (Vogel)
Early - Mid



Madeleine (Vogel)
Early - Mid



Marian Harig (Vogel)
Early - Mid



Nordlicht (Vogel)
Early - Mid



Terra Nova (Vogel)
Early - Mid

Mid-Season to Late Varieties: These varieties begin shippings from late **January through May**.



Amulet
Mid - Late



Claudia
Mid - Late



Deloose (Knutte)
Mid - Late



Dewales (Knutte)
Mid - Late



Friedhelm Scherr
Mid - Late



Honesty
Mid - Late



Jean
Mid - Late



Knutte Erwin (Knutte)
Mid - Late

Mid-Season to Late Varieties: These varieties begin shippings from late January through May.



Loyalty
Mid - Late



Michel Marie
Mid - Late



Orange Knute (Knute)
Mid - Late



Otto
Mid - Late



Remembrance
Mid - Late



Rodriguez
Mid - Late



Rozalea Coral Pink
Mid - Late



Scarlet
Mid - Late



Tamira
Mid - Late



Victoria
Mid - Late



White Knute (Knute)
Mid - Late

Late Varieties: These varieties typically ship from April into the early part of June.



Al Panzer
Late



Jean Panzer
Late



Kristi
Late



Natalie
Late



Peace
Late



Sonnet
Late



2020-2021 Year-Round Dormant Availability

* Available * Patented Varieties

Shipping Month			June/November					December / January					February / March					April / May							
Variety	Color	Heritage	4"	6"	4" Tree	6" Tree	7.5" Tree	4"	5"	6"	4" Tree	6" Tree	7.5" Tree	4"	5"	6"	4" Tree	6" Tree	7.5" Tree	4"	5"	6"	4" Tree	6" Tree	7.5" Tree
Aquarell	Var Pink/Wht	Vogel	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*					
Bella	Rosy Coral	Vogel						*		*							*								
Erica	White	Vogel	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*					
Helmut Vogel	Reddish Pink	Vogel	*	*		*	*	*		*		*	*	*		*		*		*					
Hulsten	Var Red/Wht	Vogel	*	*	*					*		*	*	*		*		*		*					
Inga	Var Pink/Wht	Vogel	*	*		*	*	*		*		*	*	*		*		*		*					
Jacinth	Pink	Vogel	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*					
Luntra	Lt. Salmon	Vogel	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*					
Madeleine	Var Sal/Wht	Vogel	*	*				*		*							*								
Marian Harig	Brick Red	Vogel	*	*	*	*	*			*		*					*								
Nordlicht	Red	Vogel	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*					
Terra Nova	Lt Pink	Vogel	*	*		*	*	*	*	*	*	*	*	*	*	*	*	*	*	*					
Al Panzer	Var Pink/Wht													*		*	*	*	*	*	*		*	*	*
Amulet	Lavender									*						*		*	*						
Claudia	Pink							*	*	*	*			*	*	*					*	*			
Deloose	Var Sal/Wht	Knute								*						*						*			
Dewales	Var Pink/Wht	Knute						*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*
Friedhelm Scherr	Deep Red							*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*
Honesty*	White							*	*	*				*	*	*	*	*	*	*					
Jean	Var Red/Wht							*	*	*	*	*	*	*	*	*	*	*	*	*					
Jean Panzer	Salmon													*		*	*	*	*	*	*	*	*	*	
Knute Erwin	Red	Knute						*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*
Kristi	Salmon							*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*
Loyalty*	Purple							*	*	*				*	*	*	*	*	*	*	*	*	*	*	*
Michel Marie	Pink							*	*	*	*	*	*	*	*	*	*	*	*	*					
Natalie	Pink													*		*	*	*	*	*	*	*	*	*	*
Orange Knute	Orange	Knute								*						*					*				
Otto	Deep Red									*						*									
Peace	White													*		*	*	*	*	*	*	*	*	*	*
Remembrance	Hot Pink									*						*									
Rodriguez	Pink	Knute						*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*
Rozalea Coral Pink*	Coral Pink													*	*	*	*	*	*	*					
Rozalea Salmon*	Salmon													*		*									
Scarlet*	Deep Red							*		*	*	*	*	*		*			*	*					
Sonnet	Lt Lavender															*						*			
Tamira	Red									*				*		*				*	*				
Victoria*	Purple							*		*	*	*	*	*		*		*	*	*	*				
White Knute	White	Knute						*	*	*		*	*	*	*	*	*	*	*	*	*	*	*	*	*

Special Items	Color	Heritage	Seasons Available		
4" & 6" Erica/Nordlicht	White/Red/Combo	Vogel	* Christmas	* Valentine's	
6" Hoops	Various		* Christmas	* Valentine's	* Easter/Mother's Day
6" Hearts	Various			* Valentine's	

2" and 8" are available October-May and sold by color only. | Vogel varieties are recommended for Christmas & Valentine's bloom.

Terms & Conditions

Terms: Regular credit terms are available for accounts with approved credit. Our payment terms are Net 30 days with finance charges of 1.5% per month on the unpaid past due balance which equals 18% annum. Unless credit is established prior to shipping, all sales are on a cash in advance of shipment basis. No C.O.D. shipments will be made.

Prices: Prices are wholesale prices for the Trade only and cancel all previous prices offered. Since prices in this catalog are based on conditions prevailing at the time of printing and cannot reflect unforeseen economic changes, all prices are subject to change without notice. All sales are made F.O.B. at Woodburn Nursery.

Warranty Claims: We warrant our material to be true to description or name under which it is sold. However, we give no warranty as to the variety, productivity or fitness for any particular use of the plants we sell. No liability is assumed by Woodburn Nursery and Azalea, Inc. for delay or failure to deliver for any reason beyond our control. Under no circumstances will seller be liable for more than the purchase price of the plant.

Claims: No claim will be honored unless it is made in writing on the bill of lading upon receipt of the shipment. We also request that you notify us within 5 days of delivery if there is a count discrepancy or any damage occurred during shipment. It will be at the sole discretion of Woodburn Nursery and Azalea, Inc. to evaluate and issue any and all credit adjustments.

Shipping: Shipment of items on all orders is subject to crop conditions at the time of shipment. We reserve the right to refuse acceptance of an order if it is too small to meet all shipping and/or term requirements. Upon departure of an order from Woodburn Nursery and Azaleas, Inc., we assume no liability for the plants or any claims for damages which occur in route. All such claims should be made with the carrier.

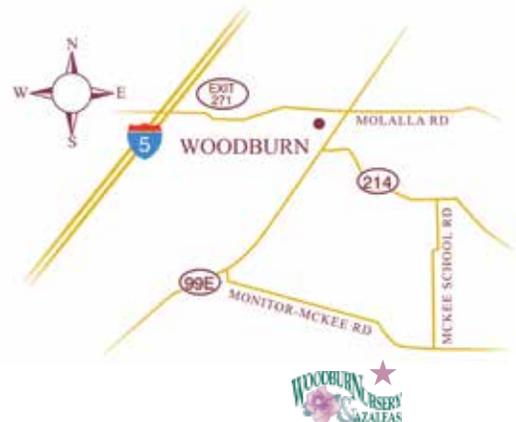
Substitutions: Every attempt will be made to fill all items as ordered and confirmed. Unless otherwise instructed and noted on an order, we will make substitutions that best conform to the items ordered. Substitutions to varieties of similar color, will be made as a standard procedure whenever necessary.

Special Instructions: Please note any special instructions on your order regarding the items ordered, days closed, shipping method, shipping date or shipping location. We will make every attempt to accommodate your requests.

Business Hours: Our normal business hours are from 8:00am–4:30pm PST. We are closed on all legal holidays. Tours of our nursery and greenhouses are gladly given to our customers. Appointments are recommended and appreciated.

Directions to Our Nursery

- From I-5, take Woodburn exit #271 and turn east onto Hwy. 214.
- Go approximately 2-1/2 miles to traffic light at intersection of Hwy. 99E and turn right.
- Go to 3rd traffic light and make a left continuing on Hwy. 214 towards Mt. Angel.
- Go approximately 1-1/2 miles to McKee School Rd. and turn right.
- Go 1 mile (through “S” curves at railroad track) and look for the Main Office at “B” location on the right hand side and turn into driveway.





WOODBURN & NURSERY AZALEAS

13009 McKee School Road, NE ■ Woodburn, OR 97071-9006

www.woodburnnursery.com

888.634.2232 ■ 503.634.2231 ■ Fax 503.634.2238